

## Message Text

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21

ACTION EB-07

INFO OCT-01 AF-06 EUR-12 NEA-10 ISO-00 CAB-02 CIAE-00

COME-00 DODE-00 DOTE-00 INR-07 NSAE-00 FAA-00 SS-15

NSC-05 L-03 /068 W

----- 016067

R 111312Z JUL 75

FM AMEMBASSY PRETORIA  
TO SECSTATE WASHDC 2241  
INFO AMCONSUL CASABLANCA  
AMCONSUL JOHANNESBURG  
AMEMBASSY PARIS

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CASABLANCA FOR RCAA

E.O.11652: N/A

TAGS: EAIR, SF, FR

SUBJECT: CIVAIR: STATUS OF PLANNED SAA PURCHASES OF AIRCRAFT

1. LOCKHEED REP (ROBINSON) TOLD EMBASSY JULY 8 THAT DECISION DATE ON OUTSTANDING TENDERS FOR NEW AIRCRAFT HAD BEEN MOVED FROM JULY 23 TO AUGUST 15. AS DEPT AWARE, FOUR FIRMS ARE COMPETING: LOCKHEED, BOEING, DOUGLAS, AND FRENCH AIRBUS. HE THOUGHT SAA DECISION WOULD BE TO PURCHASE TWO ADDITIONAL BOEING 747 SP'S TO GIVE SAA ADDITIONAL FLEXIBILITY FOR NON-STOP FLIGHTS TO EUROPE WHILE ON AIRCRAFT TO MEET REGIONAL REQUIREMENTS LOCKHEED AND DOUGLAS WERE IN DEAD HEAT. HE BELIEVED THAT IF DECISION MADE ON PURELY TECHNICAL GROUNDS AIRBUS WOULD BE RULED OUT BECAUSE: (A) IT IS ONLY TWO ENGINE PLANE AND (B) WHILE INITIAL ECONOMICS ARE FAVORABLE, LONGER RANGE REQUIREMENTS IN TERMS TRAFFIC GROWTH ON LOCAL AND REGIONAL LINES WOULD MAKE IT UNECONOMIC OVER 5 TO 6 YEAR PERIOD.

2. ROBINSON SAID HE HAD RECEIVED ASSURANCES FROM SAA ITS EVALUATION WOULD BE BASED PURELY ON TECHNICAL MERITS OF AIRCRAFT. HOWEVER, HE WAS STILL NERVOUS ABOUT POSSIBLE FRENCH POLITICAL

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PRESSURE.

BOWDLER

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AIRCRAFT, PROCUREMENT  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 11 JUL 1975  
**Decapton Date:** 01 JAN 1960  
**Decapton Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** CunninFX  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975PRETOR02576  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750241-0399  
**From:** PRETORIA  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1975/newtext/t19750764/aaaacfgt.tel  
**Line Count:** 62  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** CunninFX  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 20 MAY 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <20 MAY 2003 by ShawDG>; APPROVED <03 OCT 2003 by CunninFX>  
**Review Markings:**

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06 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** CIVAIR: STATUS OF PLANNED SAA PURCHASES OF AIRCRAFT  
**TAGS:** EAIR, SF, FR  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006